in coorperation with









# VISIT OUR DAILY WORKSHOPS

FOR SMARTHOME / SMARTBUILDING STARTING AT 10:30 AM



HALL 13 E01/E20















































































## **SMART BUILDING: VISIT OUR DAILY WORKSHOPS**

www.tt-messe.de

Jan Nintemann Owner and MD of Global Fairs TT-Messe Osnabrück, Germany

## WELCOME TO THE FUTURE. SHOWCASING THE FUTURE - THIS IS WHAT TRADE FAIRS ARF FOR

The New CEBIT has made the leap into the new digital world - which is good, because artificial intelligence has long gone beyond computer casings and is found in an increasing number of small control boxes inside and on buildings as well as in the mobile world - networked, of course. This is why we are no longer talking about a computer trade fair, but a digitalisation trade fair - computers are now just one part of software-driven solutions. It is beginning to dawn on SmartHome and Smart Building manufacturers and market players; each and every smart intelligent solution is software-driven and mainly IT-based - and therefore a core competence of ICT System Houses.

I mean the conceptual planning or architecture of professional Smart Building.

This can only be done by someone with extensive IT skills.

To provide an overview of this development, we would like to invite all building owners and planners as well as all other market players - ICT system houses and resellers in particular - to attend the Smart Home/ Smart Building workshops organised by our Center of Smart Building and the Smart Home Initiative Deutschland e.V., which will be taking place on three days of the trade fair.

## WELCOME TO THE FUTURE!

Yours Jan Nintemann





VISIT ESPECIALLY ISP@IFA GLOBAL MARKETS AT HALL S7.2 WHERE ALSO THE SOURCING SOCIAL MEDIA POINT IS ACTING!

Buyers for consumer electronics and home appliances visit the largest sourcing event in Europe (almost 600 manufacturers from 16 countries) from: 2-5 SEPTEMBER at STATION-Berlin

STATION-Berlin

Luckenwalder Straße 4–6 · 10963 Berlin only approx. 30 min. with regular permanent shuttles from (and to) the Berlin Expo-Center City official Show location IFA.







As SmartHome Initiative Deutschland e.V. we are not market players ourselves – our role is rather to support the SmartHome industry and the developing market. SmartHome Initiative Deutschland e.V. sees itself as a cross-sector federal association in Germany. In order to enlarge the opportunities for a presence on SmartHome platforms which are relevant for business, our Board of Directors resolved some time ago to organize its presence at fairs professionally in co-operation with Global Fairs TT-Messe (a well-connected exhibition agency. SmartHome has reached the mass market.

Increasingly more consumers want to use smart products to increase the security of their homes, improve comfort and, of course, to also save energy. Systems for professional installers and products for self-installations are competing with each other on the one hand - yet on the other hand they complement each other. Which of the existing products can be upgraded? Which systems are interoperable? The shared stand of SmartHome Initiative Deutschland e.V. is located in this area of interesting interplay and provides infowrmation for system integrators, craftsmen, architects and specialized retailers to an equal extent.

Günther Ohland SmartHome



# 20 YEARS EXPERIENCE IN ORGANIZING B2B CHANNEL PLATFORMS

## ON WORLD LEADING FAIRS IN EUROPE

Where you can measure our success by the increase in both quantity and quality of trade visitors from the show

We are organizing business platforms as a show-within-a show at CEBIT Hannover, IFA Berlin and (new) light & building Frankfurt that works best for companies that want to maximize contact with professional trade, system-integrate buyers and building planers within an event best known for special sectors and consumer attraction.

- Turnkey participation or custom-built stands
- · Common business lounge with refreshments
- Powerful promotion to dealers, distributors and Systemintegrators
- B2B or B2B2C configuration and options
- Excellent service and organization
- Cost-effective participation
- Join brand-name manufacturers and world-class distributors

Global Fairs TT-Messe · Jan Nintemann
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Fon: +49 541 97126-0 · Fax: +49 541 97126-66
Email: nintemann@tt-messe.de · www.tt-messe.de

# CONTACT US IF YOU ARE INTERESTED IN EXHIBITING AT THE FOLLOWING SHOWS:

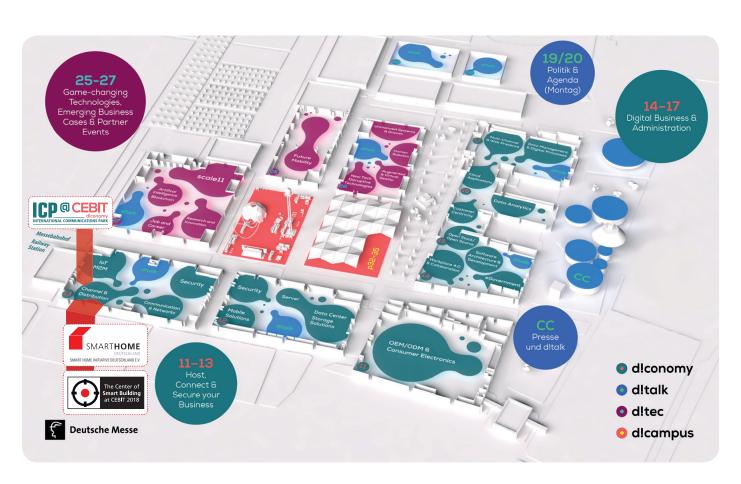








# EUROPAS FÜHRENDES BUSINESS -FESTIVAL FÜR INNOVATION UND DIGITALISIERUNG



## **DAILY WORKSHOPS**

	TOPIC	COMPANY	SPEAKER		
12. JUNE					
10:30	SmartHome ist IT	SmartHome Initiative Deutschland e.V.	Günther Ohland		
11:00	OPUSgreenNet - Einfach smart. Für Alle.	Jäger Direkt	Marek Hasenkopf		
11:30	Verkabelungsstrategien	Rutenbeck GmbH	Ulrich Pint		
12:00	Das SmartHome hört aufs Wort - Sprachsteuerung mit Alexa & Co.	Symcon GmbH	Dr. Niels Thole		
	BREAK				
14:00	Managing the Complexity of Homes and Buildings Through an Open Plat- formSystem	OVERKIZ	Matthieu de Broca English language		
13. JUN	13. JUNE				
10:30	Die Sichtweisen der An- wender - Schlüssel zum SmartHome-Erfolg	SmartHome Initiative Deutschland e.V.	Klaus Scherer		
11:00	OPUSgreenNet - Einfach smart. Für Alle.	Jäger Direkt	Marek Hasenkopf		
11:30	SmartHome mit Bus, über Funk oder ganz anders. Gegenüberstellung der Techniken KNX, EnOcean und DigitalStrom	Akktor GmbH	Jürgen Reimann		
12:00	KNX-CONTROL Netzwerk Heartbeat	DIVUS GmbH	Michael Hanß		
12:30	BREAK				
14:00	Smarte Geräte und Daten- schutz - Was IoT-Anbieter jetzt beachten müssen	TÜV Rheinland	Günter Martin		
14:30	SmartHome mit Bus, über Funk oder ganz anders. Gegenüberstellung der Techniken KNX, EnOcean und DigitalStrom	Akktor GmbH	Jürgen Reimann		

	TOPIC	COMPANY	SPEAKER	
13. JUNE				
15:00	Welcome from Deutsche Messe and presentation of Internet+	Messe AG	Gary Liu, CEO of Hannover Milano China English language	
15:20	Presentation of Robotation Academy, ZVEI delegation tour and Fraunhofer Forum at Internet+	Hannover Milano Fairs Shanghai (HMFS)	Thomas Rilke, CEO of Deutsche Messe Technology Academy GmbH English language	
15:40	Customer reviews of Internet+	Hannover Milano Fairs Shanghai (HMFS)	Key Accounts der Internet+ English language	
14. JUNE				
10:30	Einführung in den Tag	SmartHome Initiative Deutschland e.V.	Günter Martin	
11:00	Anforderungen an Fachkräfte im "Smart Home Zeitalter"	Handwerkskammer Bielefeld / OWL	Roland Willrich	
11:30	Smarte Geräte und Daten- schutz - Was IoT-Anbieter jetzt beachten müssen	TÜV Rheinland	Günter Martin	
12:00	Titel folgt	IP500 Alliance e.V.	Helmut Adamski, CEO und Chairman	
	BREAK			
14:00	Smart Home aus einer Hand, Funkbasierte Modernisierungslösungen als optimale Lösung für Neubau und Renovation im privaten Sektor.	Rademacher Geräte-Elektronik GmbH	Ralf Kern	
14:30	Amazon vs Google - das Duell der Giganten um unser SmartHome	homeandsmart GmbH	David Wulf	

## **EXHIBITORS DIRECTORY**

# HALLE 13

E01





**E20** 



**DAILY WORKSHOPS** 





Impossible to visit IFA without discovering the business opportunities, highlights & trends in the Reseller Park.

70 exhibitors from around the world welcome B2B-partners such as retail buyers, distributors and resellers!

# **HALLE 13 - E01**

ICP@CEBIT - E01 - 01

**EVELATUS [HALL 13 · E01 - 01]** 

Country: LATVIA

Contact: Ketija Kockina
Tel: +371 268 453 84
Mail: brand@evelatus.com
Web: www.evelatus.ly

www.evelatus.com www.evelatusb2b.lv

**EVELATUS** company has 13 years of experience in mobile phone and accessories market.

Also **EVELATUS** is successful manufacturer of own brand mobile phones and accessories that are offered as best solution for Retail stores. Thanks to high quality of the products and beautiful packaging, **EVELATUS** products are very popular in all Europe.

ICP@CEBIT · EUT - C

EVELATUS [

## ICP@CEBIT · E01 - 04

#### LEICKE GMBH [HALL 13 · E01 - 02]

Country: Germany
Contact: Sandra Oliver
Tel: 0341 219 6183
Mail: info@leicke.com
Web: www.leicke.com



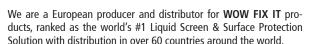
**LEICKE GmbH** domiciled in Leipzig was founded by PSU and IT specialists of the University of Leipzig in 2008. We design and develop unique products that are supposed to be fun and should contribute to a stress-free and contented lifestyle. Our product portfolio includes, among other things, **LEICKE ULL** power supplies, Sharon keyboards, KanaaN converters and smart health products. Furthermore, we constantly expand our range and frequently present new developed products. Look forward to future offers!

#### NANOPROTECT S.R.O. [HALL 13 · E01 - 04]

Country: Slovakia
Contact: Dušan Uhrík

Andrea Milecova
Tel: +42 190 325 24 32
Mail: uhrik@jednotkanatrhu.sk

andrea@jednotkanatrhu.sk



Our Invisible Titanium Liquid Screen Protector is based on Nanotechnology, makes the screen of electronics ultra scratch resistant, antibacterial and protects against harmful cell phone radiation. Our product has TUV Certificate and SGS Certificate.

## ICP@CEBIT · E01 - 02

V-KING [HALL 13 · E01 - 02]

Country: Germany
Contact: Guan Zhang
Tel: 0341 219 6183



Mail: vkinggmbh@gmail.com

Newly founded in 2017, **V-King** specializes in E-Bikes and other electronic driving devices such as scooters, segways and more. Another speciality of **V-King** is the production of converters of all kind. So let's get started in 2018!

## ICP@CEBIT · E01-05

### YAMAZOKI GMBH [HALL 13 · E01 - 05]

Country: Germany, Passau
Contact: Sasa Gvozdenovic
Tel.: +49 851 205 491 110
Mail: info@yamazoki.com
Web: www.yamazoki.com



YAMAZOKi was founded in 2014, developing and producing mobile loudspeakers in perfect harmony with all mobile devices. Particular importance is placed on an extraordinary and ergonomic design, best possible usability, good workmanship and best sound characteristics - as well as the specific needs of our customers: unique design which can exist far beyond fashion trends to serve the users for a long time. MOKTAK PRO with the flexible bar between the two loudspeakers serves not only as a convenient handle − you can use it to adapt the stereo sound to optimal for different spatial environments. Awarded the famous Red Dot Design award, offer 10 watts to make a perfect sound companion and enables up to 8 hours runtime with the integrated rechargeable battery. MOKTAK PRO is available in 8 different colours. The suggested retail selling price is 129.90 €.

# GUANGZHOU BOSMA TECHNOLOGY CO, LTD [HALL 13 · E01 - 07]

Country: China Contact: Dennis Liu

Tel: +86 182 114 825 45
Mail: dennis@bosma.com.cn
Web: www.bosmausa.com

Over the past decade, **BOSMA** has been working as a designer and manufacturer in the field of smart home . Its products include door bells, wire free IP cameras etc.

**BOSMA** 

Meree Tech

By virtue of its R&D capability and product quality, **BOSMA** has been a strategic supplier of smart remote control for SHARP and many other brands of home appliances.

Besides a team in Guangzhou , **BOSMA** has a branch office in Fremont, USA which operates market surveys and after-sales service

### IBCAM ELECTRONIC LIMITED [HALL 13 · E01 - 09]

Country: China
Contact: Carson Lu

Tel: +86 755 274 381 63
Mail: sales5@apexis.com.cn
Web: www.apexis.com.cn





**Apexis** is one of the earliest network camera factories in China. With R&D, design, production and quality control we help customers for OEM and ODM IP camera, doorbell and SmartHome products.

## ICP@CEBIT · E01 - 08

#### MEREE TECHNOLOGY CO.,LTD [HALL 13 · E01 - 08]

Country: China Contact: Rita Ye

Tel: +86 138 232 499 11 Mail: ritaye@meree.com.cn Web: www.meree.com.cn

**Meree** technology is a high-tech enterprise specializing in manufacturing and exporting cellphone accessories. Professional wireless charging devices and smart cellphone accessory supplier.Our products including wireless charging pad, wireless stand, wireless lamp, etc.

Name Tags:

叶燕红 YE YANHONG; Sales manager 李百玉 LI BAIYU; Sales 袁舒婷 YUAN SHUTING; Sales KONFULON [HALL 13 · E01 - 10]

Country: China Contact: Zheng

Tel: +86 135 127 998 74

Mail: kflsales06@konfulon.com

Web: www.konfulon.com



ICP@CEBIT · E01 - 10

Our company is a sole proprietorship enterprise established by oversea Chinese, for the purpose of maintaining our stable overseas market, in order to expand the business in China and create our self-owned brand, as well as incorporating advanced international technology with the battery industry in China. The **KonFuLon** brand high-capacity battery is deeply loved and highly praised by many users both at home and abroad because of its high quality and favorable brand reputation. Our company also deals with OED and ODM orders.

## **HALLE 13 - E20**

## ICP@CEBIT · E01 - 11

## **SMART BUILDING · E20**

#### IPT.CC, IGT.CC, ICB.CC [HALL 13 · E01 -11]

Country: United Kingdom
Contact: Mr Ed Elliot Square

PT IGT IC

Email: ed@ipt.cc

Phone: +44 1963 251 442

Mobile: +44 7739 698 928, Skype: ipt.cc Web: www.ipt.cc, www.igt.cc, www.icb.cc

Owner of IPT Marketplace & Partner of Global Fairs.

**IPT.cc, IGT.cc & ICB.cc** are the number 1 trading platforms for companies dealing in mobile phones, consumer electronics and IT components. Whether you are a large distributor or a trading company, we can increase your client base, improve your profitability, and enhance your efficiency and effectiveness. It helps you trade smarter, not harder!

#### GLOBAL FAIRS TT-MESSE [HALL 13 · E01/E20]

Country: Germany
Contact: Jan Nintemann
Tel: +49 160 213 46 60

Mail: nintemann@tt-messe.eu | Web: www.tt-messe.de

The owner of the trade fair project agency Global Fairs TT-Messe, Jan Nintemann, has been active in the fields of telecommunications, mobile, information technologies and consumer electronics (CE) for more than 25 years now. Since 2011, Jan has been developing and realising projects for the trend area for Smart Building/Internet of Things (IoT). He co-founded Nintemann Telecom, today NT plus, the telecommunications brand of ALSO Deutschland GmbH (www.ntplus.de).

Jan Nintemann has started the B2B platforms at IFA and CEBIT in 1997/1998. **Global Fairs** annualy organises and operates all fair projects of the Smart Home Initiative Deutschland e.V., the "Center of Smart Building" and "ICP@CEBIT"; The Smart Home pavilion at the "light&building" and at IFA in Berlin the Reseller Park incl. Smart Home Market Place, IPT Market Place and at IFA GLOBAL MARKETS the ISP@IFA and the NewTechBrandZone.

## **ICP@CEBIT**

## **SMART BUILDING · E20 - 13**

#### DEALERS ONLY / UP2MEDIA AG [HALL 13 · E01]

Country: Germany
Contact: Peter Marbe

Tel: +49 6321 8998-12 Mail: marbe@up2media.de Web: www.dealers-only.de

**DEALERS ONLY** is the independent industry journal for resellers of information technology solutions (hardware components, monitors, printers, IT products, network technologies, consumer electronics, digital engineering and much more). **DEALERS ONLY** provides essential branch-specific expertise: Permanent topical headings provide up-to-date information on sales promotion programs, trade news, training programs, market analysis, marketing, legal aspects, trade fairs, promotional events and of course on the latest innovations in the information technology sector, among other things. Our many years of industry publishing experience guarantee optimal transmission of information and a high level of response among resellers. **DEALERS ONLY** is published 27 times annually and is delivered to the specialized dealer for free.

### SITENG ELECTRONICS CO., LTD. [HALL 13 · E20 - 13]

Country: China

Contact: +86 769 820 044 94 Tel: +86 186 659 817 79

Mail: 2355514783@qq.com Web: www.ucomma.com



**S&T Group** is a leading brand manufacture of mobile phone accessories, founded in 2007. From 2007 to 2009, we contributed to OEM business all over the world. Afterwards, we started building up our own brands Comma Devia and Vouni in 2009. Moreover, **S&T** has been officially authorized as global distributor of Aston Martin Racing since 2014.

## SMART BUILDING · E20 - 14

## **SMART BUILDING · E20 - 16**

PROGRESS IMO GROUP

## SHENZHEN VSTARCAM TECHNOLOGY CO., LTD [HALL 13 · E20 - 14]

Country: China Contact: Nick Hong

Tel: +86 755 267 361 82

+86 186 030 174 21
Mail: nick@vstarcam.com
Web: www.vstarcam.com

Shenzhen VStarcam Technology Co., Ltd, is a national High-Tech enterprise, integrates development, production and sales, products mainly covering video surveillance, smart home, and intelligent security, has become the leading supplier of the rapid growing network intelligent hardware and system.

**VStarcam** was founded in 2011, headquartered in Shenzhen. Products and solutions have been widely applied in more than 190 countries, has built a strong R&D, marketing and service network both domestically and worldwide.

### PROGRESS IMO GROUP [HALL 13 · E20 - 16]

Country: Germany

Contact: Pavel Mass Tel: +49 178 27 94 602 Mail: p.mass@progress-imo.de

Web: www.progressgroup.de

Whether it is trading or consulting services, **Progress IMO Group** has sufficient assets to implement the project. Working since 2009, the company annually opens own new directions of business. Nowadays **Progress IMO Group** represents the following areas of activity:

- E-commerce
- Construction
- POS Production
- Infrared heaters

**SMART BUILDING · E20 - 17** 

Transcode Group

- Kodak Distribution
- Trading
- Real Estate
- Consulting

**Progress IMO Group** provides convenient and reliable solutions as experts-consultant so as direct executors. Your any business case will be realised.

## **SMART BUILDING · E20 - 15**

# SHENZHEN LINKWIL INTELLIGENT TECHNOLOGY CO.,LTD [HALL 13 · E20 - 15]

Country: China Contact: Li

Tel: 139 234 012 53 Mail: li@linkwil.com Web: www.linkwil.com



Professional supplier for Battery-powered IP cameras and doorbells.

Name Tag:

Mr. Zongfu Li General Manager Mr. Peng Li Sales Manager Ms. Ruoqing Lin Sales Manager

TRANSCODE GROUP CO., LTD. [HALL 13 · E20 - 17]

Country: China Contact: Sheeta

Tel: +86 755 869 623 48

Mail: liyunzhang@transcodegroup.com Web: www.transcodegroup.com

**Transcode Group Co., Limited (TG)** is dedicated to the vehicle's Internet industry, with development/production and selling together.

**Major Business:** Urban intelligent bus system, taxis/logistics vehicles/school bus and other small fleet management systems, safe driving assistance system, car entertainment system, and other vehicle interactive systems.

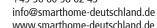
Our Vision: Leading the intelligent Transportation.

# SMARTHOME INITIATIVE DEUTSCHLAND E.V. [HALL $13 \cdot E20 - 18$ ]

Country: Germany
Contact: Günther Ohland
Tel: +49 30 60 98 62 43

Mail:

Web:



The "SmartHome Initiative Deutschland e.V." is an interdisciplinary independent non-profit association. Its task is networking and exchange of experience across all participants of the value chain "SmartHome" from research, development, industry, wholesale trade, trade, crafts, utilities, housing and social economy, planners, architects and insurance sector.

## INFORLANDIA SA [HALL 13 · E20 - 20]

Country: Portugal
Contact: João Roseiro
Tel: +351 96 60 12 590
Mail: sales@inforlandia.pt
Web: www.inforlandia.pt



**Inforlandia**, established in 1990, is a leading European ODM/ OEM in the ICT market, with manufacturing facilities in Europe dedicated to the manufacture of notebooks, desktop computers and consumer electronics.

**Inforlandia** holds multiple certifications, such as EPEAT Gold, Energy Star, ISO9001 Quality System, ISO14001 Environmental certification.

Flexible, innovation driven, production systems, allowed Inforlandia to prosper in the competitive ICT market, being a highly competitive and renowned brand in the B2B tender and B2C retail markets, in EMEA and LatAm regions.

## SMART BUILDING - E20 - 19

#### EBLOCKER GMBH [HALL 13 · E20 - 19]

Country: Germany

Contact: Christian Bennefeld Phone: +49 40 2320 50 50 Mail: cebit@eBlocker.com Web: www.eBlocker.com



Regain your online privacy with **eBlocker**. **eBlocker** is a smart device that anonymizes your online behavior. It blocks all ads, stops all trackers, hides your IP and lets you surf truly anonymously — on ALL your devices. If you have kids eBlocker can even prevent their access to unwanted content. eBlocker easy setup is plug & play, requiring no software installation.

Made in Germany.rent customers' requests.

## **SMART BUILDING · E20 - 22**

#### MICA POWER CO., LTD. [HALL 13 · E20 - 22]

Country: China

Contact: Mr Harry Yang
Tel: +86 769 826 771 06
Mail: pub@micapower.com
Web: www.micapower.com



**Mica Power Co., Ltd.,** set up on May 2009, is a private hi-tech company integrating Lithium-ion and Lithium polymer battery R&D, manufacturing and sales. Our company has totally approx. 300 employees and obtains the most domestically-advanced automation equipment and leading producing technology. The company has a registered capital of 12million RMB and an area of over 20 thousand square meters. We can customize various types of batteries at different customers' requests.

TURBADO

#### REBUY TECHROUND, [HALL 13 · E20 - 23]

Country: Germany

Contact: Stephan Steichele
Tel: +49 151 40 80 46 93
Mail: s.steichele@rebuy.com
Web: www.reBuy.de



## techround

**Techround** — the brand new sustainable trademark by **reBuy re-Commerce GmbH.** With **Techround**, **reBuy** guarantees the highest quality of refurbished smartphones with 24 months warranty. **reBuy** is the popular online shop to buy and sell pre-owned goods. Founded in 2009, **reBuy** has served more than five million customers until now. The sustainable company has established itself as one of the leading players in the European reCommerce industry operating in Germany, Austria, the Netherlands, France and the UK.

#### TURBADO [HALL 13 · E20 - 28]

Contact: Marek Kovac

+42 190 883 2218 Jaroslav Novak +42 191 919 4663

Web: b2b@turbado.eu

We as **Turbado** operate our own internet shops in 8 countries with an innovative business model. We are offering goods also on Amazon, eBay, Allegro, Cdiscount and Fnac. Selling mostly mobile phones and gaming consoles, but building also other categories like Audio, Foto,

TV and can accept generally all consumer electronics that are popular.

We serve more than 3500 unique customers every day. With turnover

of 150M euros a year and growing.

## **SMART BUILDING · E20 - 25**

#### SHENZHEN DOVE ELECTRONICS CO., LTD [HALL 13 · E01 - 25]

Country: China Contact: Sophie Yu

Tel: +86 134 809 855 90 Mail: sales@szdove.cn Web: www.szdove.cn/en/



We are a company who are specialized on offering better mobilephones to the world-wide buyers. We are in Shenzhen which is the production base of mobilephones. The main work of us is to find & make mobilephones with better quality, better design, better functions & better after-sales-service in China compared to other mobilephones. After we found & made these kind of mobilephones, we also manage to make them in better quality and continue to make efforts on checking the products seriously from the software to the hardware. Our purpose is to be one of the best suppliers in Shenzhen for mobilephones.

## SMART BUILDING - E20 - 29

GCCCCCCVCC

#### GREENFEVER, LDA [HALL 13 · E20 - 29]

Country: Portugal

Contact: Carlos Carvalho
Tel: +35 125 285 86 22

Mail: carlos.carvalho@greenfever.pt

info@greenfever.pt

Web: www.greenfever.pt

**GreenFever** is a Portuguese company focused on IT Hardware, Gaming and Refurbished products. We are committed to create trusting relationships with customers, suppliers and partners.

We intend to be a reference in the market we operate through a professional, motivated and focused team.

**DC** MFDIA

# SHENZHEN FEITIANXIA TECHNOLOGY CO., LTD. $[HALL\ 13\cdot E01\ -\ 32]$

Country: China Contact: Annie

Tel: +86 075 529 304 620 Mail: sales1@idiskk.com Web: www.idiskk.com



iDiskk

**ChannelPartner** 

### DCI AG [HALL 13 · E20 - 37]

Country: Germany

Contact: Hans Schneeberger Tel: +49 8151 265 137 Mail: hschneeberger@dci.de

Web: www.dci.de

**DCI** is a pioneer in e-commerce with many years of hands-on experience and comprehensive industry know-how. DCI's innovative offerings include advanced solutions for online marketing, e-mail marketing, and content services for both advertisers and publishers. Our unique, patented Infoboard (WAi®) technology has successfully set a standard for a totally new advertising format and platform

## **SMART BUILDING · E20 - 36**

#### CHANNELPARTNER IDG BUSINESS MEDIA GMBH [HALL 13 · E20 - 36]

Country: Germany Contact: Thomas Jank

Tel:

+49 89 360 867 29

Mail: tjank@channelpartner.de | Web: www.channelpartner.de

As one of the leading information platforms for ICT dealers, corporate reseller and service providers, **ChannelPartner** supports its readers and users decisively in terms of strategic alignment, choice of suppliers and the compiling of a product range. ChannelPartner's claim is that it provides its readers and users with detailed background information, interviews with experts, analyses and targeted recommendations for action in order to offer them clear orientation in market segments that are difficult to fathom. The monthly print magazine contains a thematic focus on industry trends, where channel experts from retailers, corporate resellers, manufacturers and distributors give their opinions. The sections in the magazine are directly linked with the subject channels of the online portal in order to offer readers further, more in depth information as well as up-to-date and trade-relevant industry news. Events like "Channel Excellence Awards", "Systemhauskongress CHANCEN", "Channel meets Cloud" and networking events like "ChannelRace" and "Digital Innovation Hub" for startups round off ChannelPartner's portfolio.

## **SMART BUILDING · E20 - 38**

#### TELECOM HANDEL [HALL 13 · E20 - 38]

Country: Germany
Contact: Lorenz Kopp

Telecom Handel

Mail: Lorenz.Kopp@nmg.de Web: www.telecom-handel.de

**Telecom Handel** is the leading retail magazine of the Telecommunications branch in Germany. Target groups are the classical telco and mobile phone retailers, system vendors and the corresponding departments in electronic entertainment an multimedia retailers, computer and office equipment retailers.

#### BUSSYSTEME [HALL 13 · E20 - 39]

Country: Germany Contact: Maria Kuminek Tel: +49 30 565 902 67 Mail: kuminek@bussysteme.de Web: www.bussysteme.de



Channel Media

**Bussysteme** is the german magazin with current news about modern building technologies for example KNX, Bacnet and other standards. You can find different informations in technology and innovation, market information, practice, system introduction, product information, public releases and informations about exhibitions and conventions. Bussysteme is a annual subscription and you can order this via www.bussysteme.de.

### GEBÄUDE DIGITAL [HALL 13 · E20 - 41]

Country: Germany Contact: Nadin Dehmel Tel: +49 6421 3086 524



ndehmel@gebaeudedigital.de Mail: Web: www.gebaeudedigital.de

**GEBÄUDEDIGITAL** informs its readers currently and comprehensively about every topic in the field of modern building technology, electrical installation and light technology. Areas of focus in each issue are the eight thematic subjects home and building automation, building planning and electrical installation, building security technology, energy efficiency, communication technology and multimedia, lighting technology, heating and climate technology and management solutions for electrical trade.

## **SMART BUILDING · E20 - 40**

#### CHANNEL MEDIA EUROPE [HALL 13 · E20 - 40]

Country: Malta **Bob Snyder** Contact: Tel: +32 2701 5566

eaders@channelmediaeurope.com Mail:

Web: www.IT-sp.eu

#### Our websites include:

European Solution Provider (eSP) focuses on value-added channels that sell servers, storage, software and SaaS, security, cloud, virtualization, unified communications, managed services and more to EMEA's SMB and mid-market companies and organizations.

Consumer IT is a pan-European publication for specialist computer retailers, big box computer peripherals & accessories buyers, system builders, etailers, and distributors.

Digital Signage News EMEA (DSN) focuses on the installers of the hardware, connectivity and software for indoor and out-of-home digital signage.

## **SMART BUILDING · E20 - 42**

building & automation

#### VDE VERLAG GMBH [HALL 13 · E20 - 42]

Country: Germany

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The journal building & automation is published seven times per year and offers facility managers, professional electricians and designers a comprehensive survey of all new products in their relevant sectors. Specialists explain in detail new technologies and systems that extend and facilitate the scope of their work. Extensive coverage is given to the subjects building automation and building systems engineering as well as to net-working technologies. But also the conventional electrical installation is a main topic in each issue.

# **AREA PLAN**

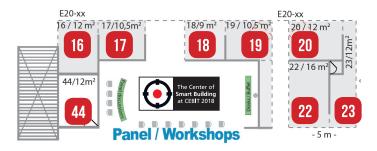


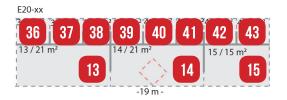














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- 01 **EVELATUS**
- 02 **LEICKE GMBH / V-KING**
- 04 NANOPROTECT / WOW FIT IT
- 05 YAMAZOKI
- 07 **BOSMA**
- 08 **MEREE TECH**
- 09 **IBCAM / APEXIS**
- 10
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- IPT.CC, IGT.CC, ICB.CC

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