## **MY IFA FIXED DATES (10–6PM):**



#### FRIDAY, SEPTEMBER 4 · 1, IFA DAY

SATURDAY	SEPTEMBER	5	. 2	IFA	DAY
JAI UNDAI,		-			

SUNDAY, SEPTEMBER 6 · 3. IFA DAY

#### MONDAY, SEPTEMBER 7 · 4. IFA DAY

#### TUESDAY, SEPTEMBER 8 · 5, IFA DAY

#### WEDNESDAY, SEPTEMBER 9 · 6. IFA DAY



TT-MESSE.DE

## **THE B2B NETWORKING AREA** FOR MOBILE & CONSUMER IT BUYERS **ON THE WORLD'S LEADING CONSUMER ELECTRONIC SHOW**



Jan Nintemann Bohmter Straße 40 49074 Osnabrück Germany Fon: +49 541 97126-0 Fax: +49 541 97126-66 Email: nintemann@tt-messe.de www.tt-messe.de

a project of powered by **IPT IGT ICB** TT-MESSE.DI

Channel Media



#### 6PM: END OF IFA · DEPARTURE



www.tt-messe.de



Jan Nintemann Owner and MD of Global Fairs TT-Messe Osnabrück, Germany

### **Reseller Park now in hall 25** Movement in the market and on the IFA fair grounds

## This year's Reseller Park (RP) is located in hall 25 and is the biggest Reseller Park of all time!

After the combination of 2 separated platforms, (incl. own outdoor hall for the trading sector) the Reseller Park reached a size of 2000 m<sup>2</sup> and 70 exhibitors. In general, Messe Berlin relocated the themes – e.g. Telekom in hall 21. This change is due to the increase of different product sectors as e.g. mobile, the new wearables or home appliances/smart home. The Reseller Park is an essential marketplace of the CE-sector as there are exhibitors like Microsoft, JET Services, IT2U, Selectric, Intos Electronic and interesting neighbours such as Ingram Mobility, Huawei, ZTE and Phicomm as well as many new products which are directly presented by Chinese companies.

We look forward to welcoming you!

Yours,

Jan Nintemann

PS: RESELLER PARK for next year's IFA: It is recommended that those who are interested in becoming an exhibitor for IFA 2016 talk to me now, during the fair in the Reseller Lounge.

phone +49 (0) 160 213 4660



Ed Elliot-Square

**IPT IGT ICB** 

## Consumer I.T.



Bob Snyder Channel Media Europe

IPT.cc, IGT.cc, & ICB.cc

As an official partner of Global Fairs for both IFA Reseller Park & CeBIT, I would like to welcome you and thank you for visiting the Reseller Park. You have now found our industry meeting place.

Whilst Global Fairs organises and supports the full area, the IPT Marketplace's focus has been to promote and attract the international trading industry. Through our B2B trade platforms, our annual trade convention and our industry marketing and networking we have now grown the number of exhibiting traders.

Our IPT, IGT & ICB team is dedicated to supporting the distributors, traders, brokers and resellers of mobile phones, consumer electronics and IT components worldwide. Our three industry B2B trade portals provide an excellent facility for you to trade more effectively by putting you in contact with each other and providing added value services to achieve a "one stop shop".

It was very natural for us to once again support Jan Nintemann to promote IFA Berlin for our 8th year of partnership, with this year having a dedicated area for traders – The IPT Marketplace. Jan has created a unique and very effective platform for both exhibitors and visitors – he has united the industry during IFA week. Our partnership with Global Fairs has enabled this project to succeed. We are also the proud organisers of the International Trade Convention – ITC. ITC 2015, held in Malta, was the 4th convention and boasted a record breaking attendance from delegates. At ITC the key buyers & decision makers from distributors & trading companies meet in a relaxed environment to network and enjoy focused time together in a very different atmosphere to a tradeshow.

If you have any questions, or need assistance with anything, whether it be networking, industry related or introductions, please feel free to approach our team at stands 38a and the outdoor IPT Marketplace. May I wish you a very successful tradeshow and an enjoyable time in Berlin.

**Ed Elliot-Square** · Sales Director – IPT.cc, IGT.cc, & ICB.cc Tel: +44 1963 251 442 Mob: +44 7739 698 928 Email: ed@ipt.cc Skype: ipt.cc BBM Pin – 28EA0AB0 We've supported Reseller Park every year for more than a decade because this idea for a trade-only meeting place for international buyers & sellers is the most important platform for doing business at IFA Berlin.

We felt then, as we do now, that IFA's biggest purpose should be to bring together buyers and sellers from the channel. And we're pleased that ResellerPark achieves that goal.

We publish weekly eNewsletters for dealers/resellers/ distributors in Europe and Middle East. We focus on international-level news & analysis.

- Consumer electronics...Gadgets...TVs... Accessories... Audio
- Apple(TM)-related accessories... phone... tablet... home... smartwatch
- Mobile devices... smartphones... tablets... accessories... laptops...
- Connected TVs... Home networks... Home Automation
- Displays... digital signage... videowalls... projectors
- Drones... commercial... consumer...
- 3D Printers... filaments... software
- IOT... sensors... software... systems

You can expect to see products & trends <u>BEFORE</u> they reach your national market. You can read the best analysis of where your business is headed. You can meet vendors before they come to Europe & Middle East.

Last year readers clicked more than 2 MILLION times on our editorial items alone. Please take a look at our web sites and request any or all of our FREE eNewsletters.

Bob Snyder, Editor-in-Chief · CHANNEL MEDIA EUROPE

#### FOR EMEA's MOST IMPORTANT DEALERS & DISTRIBUTORS

iCHANNELS.eu CONSUMER ELECTRONICS MOBILE COMMUNICATION CONNECTED HOME COMPUTER DRONES 3D PRINTING IOT ENABLERS BUSINESS IT PRO AUDIO/VIDEO DIGITAL SIGNAGE www.iChannels.eu www.On-CE.eu www.MobileChannels.eu www.EClnews.eu www.ConsumerlT.eu www.Drone-Business.eu www.3DPbusiness.eu www.IOT-Enablers.eu www.IT-SP.eu www.IT-SP.eu www.ProAVbiz-Europe.com www.DigitalSignageNews.eu

And, for vendors & distributors, ask us how you can reach more EMEA trade buyers...



## **EXHIBITORS DIRECTORY**

## 15 YEARS EXPERIENCE IN ORGANIZING B2B CHANNEL PLATFORMS

## **ON WORLD LEADING FAIRS IN EUROPE**

Where you can measure our success by the increase in both quantity and quality of trade visitors from the show

We are organizing business platforms as a show-within-a show on CeBIT Hannover and IFA Berlin that works best for companies that want to maximize contact with professional trade and system-integrate buyers within an event best known for special sectors and consumer attraction.

- Turnkey participation or custom-built stands
- · Common business lounge with refreshments
- Powerful promotion to dealers, distributors and Systemintegrators
- B2B or B2B2C configuration and options
- Excellent service and organization
- Cost-effective participation
- Join brand-name manufacturers and world-class distributors

Contact us if you are interested to exhibit on the following shows:



Global Fairs TT-Messe · Jan Nintemann Bohmter Straße 40 · D-49074 Osnabrück · Germany Fon: +49 541 97126-0 · Fax: +49 541 97126-66 Email: nintemann@tt-messe.de · www.tt-messe.de



RESELLER PARK



#### MOBIWIRE SAS [HALL 25 · STAND 110-1]

Country: France Contact: Ms Elizabeth Heib Tel: +33 678054050 Email: elizabeth.heib@mobiwire.com Web: www.mobiwire.fr/it/de/com

MobiWire is a French-based manufacturer of mobile-telecoms devices, designing and delivering connected terminals to and on behalf of local and global players of the mobile industry. Founded in 2011, MobiWire has launched a range of Smartphones in 2014 with the best compromise between performance, quality and price: the Smart Purchase.



#### DIALECTIC DISTRIBUTION [HALL 25 · STAND 110–1A]

Country: USA Contact: Mr Zachary Zeltzer Tel: (973) 870-0256 Mail: zach@dialecticdistribution.com Web: www.dialecticdistribution.com

Dialectic Distribution is a Worldwide Distributor of Consumer Electronics providing a top selection of products, pricing and service. We carry name brand items, plus Grade A Refurbs and a whole lot more ...

We are constantly looking for valued business partners like yourself to help maintain our growth and demand for products, and to continue reaching our goals. With over 15 years of experience in the industry we hope to build a mutual business relationship as well as friendship with you and your esteemed company.





#### DREES GMBH [HALL 25 · STAND 110-1B]

Country: Germany Contact: Vertrieb Tel: +49 2933 9704-0 Email: info@drees-lichttechnik.eu Web: www.drees-lichttechnik.eu

Value, right down to the smallest detail:

That's what brings lighting components up to durably high-quality standards. At DREES Lichttechnik, as a supplier of innovative and highquality components for the lighting industry, that is a mission that we pursue everyday. We make this difference to ensure your success. DREES quality is our brand expertise, which we've accumulated in more than 50 years as a family business.





#### SHENZHEN KUNHUANG TECHNOLOGY CO., LTD [HALL 25 · STAND 110-2]

Country: China Contact: Ms Eva Chang Tel: +86 18676390461 Email: sales02@kunhuangchina.com Web: www.kunhuangchina.com

Main Products: Bluetooth Speaker, Headphones, Digital Transmitter, Digital Amplifier, Functional Power Bank, Smart Led Lamp..etc





#### EMINENT / EWENT [HALL 25 · STAND 110-1C]

Country: The Netherlands Contact: Marc Pannebakker Tel: +31 46 4269060 Email: info@eminent-online.com Web: www.eminent-online.com www.ewent-online.com

Eminent provides high-quality surveillance solutions and ICT accessories. We strive to deliver maximum support to our users and resellers. The product groups we focus on are alarm system, camera surveillance, networking and HD media players. Ewent is part of Eminent and supplies user-friendly ICT accessories for use with a pc, laptop or tablet.



## 

#### HUIZHOU CITY HUI HUA TECHNOLOGY CO., LTD [HALL 25 · STAND 110-2A]

Country: China Contact: Jane Tel: +86 13322628692 Email: sales@hui-hua.net Web: www.hui-hua.net

We are professional in headphones, earphone and speaker business in China. Welcome you visit us every year in CeBit and IFA.





#### OVERMAX [HALL 25 · STAND 110-2B]

Country: Poland Tel: +48 61 653 12 93 Email: info@overmax.pl Web: www.overmax.eu



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#### ESPERANZA SP. JAWNA POTEREK [HALL 25 · STAND 110-3]

Country: Poland

Contact	Mr. Sławomir Poterek, Mr. Krzysztof Janowski
Tel:	+48 61 610 77 50 (Krzysztof)
	+48 22 721 35 71 ext. 25 (Sławomir)
Skype:	esperanza.export.2 (Krzysztof), EsperanzaSlawek (Sławomir)
Email:	export@esperanza.pl, krzysztof.janowski@esperanza.pl,
	slawek@esperanza.pl
Web:	www.esperanza.pl

Esperanza is one of the largest and most recognized companies in Poland in the consumer electronics, IT accessories and home appliances industry. 15 years of experience and qualified staff guarantee innovative and modern products. Esperanza brand was launched in 2000 and comprises about 3000 products. High quality and reasonable prices of our assortment, have gained the recognition of customers throughout the EMEA region. Esperanza is vendor of international hypermarkets, supermarkets, wholesalers, discounts and large number of electronic stores. As one of the biggest players on Polish market, we are currently looking for distributors in EMEA market. We offer favorable terms, quick delivery and professional service. If you are interested, please contact us.

# JOIN US

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New, Used & Refurbished Mobile Phones, Network, 7 & 14 Day Returns, Mobile Accessories & Spare Parts

# 

Games Consoles, TVs, Cameras, iPods, Printers, Sat Nav, Laptops, Tablets, Home Appliances

CPU, HDD, Memory, LCD Monitors, Networking, Storage









## **TRADING BOARDS**

Sell stock, source products, monitor the market



## STOCK ALERTS

Be first to a deal with instant alerts for matching stock, straight to your inbox



## **DEDICATED ACCOUNT MANAGER**

Build serious trading relationships



## "WE ARE DELIGHTED WITH THE RESULTS FROM IPT!"

We have worked with IPT for one year now and are delighted with the work carried out so far. CyTec is doing a lot of business with cell phones and tablet-pcs so all work needs to be of the highest quality, which is what we get with IPT. They are responsible for helping us find new customers, advertise our goods and make trade effectively. IPT understand the high standards that our company have and are most efficient in supporting well within time limits. I would highly recommend working with them.

#### CYTEC INTERNATIONAL TRADING GMBH



SHENZHEN QIANHAI LIVALL IOT TECHNOLOGY CO., LTD. [HALL 25 · STAND 110–4]

Country:	China
Email:	victor@livall.com
Tel:	+86-755-25859855 (office phone)
	+86-18601104918 (mobile phone).
Web:	www.livall.com

Shenzhen Qianhai Livall IoT Technology Co., Ltd. simplified as Livall from China focuses on R&D and production of smart cycling devices, as well as operation of riders' social network. Livall's smart riding equipment integrate Bling Helmet, Bling Jet (remote control), Nano Cadence Sensor, Phone Holder, and LivallRiding APP with the functions of music, communication and smart lighting. Welcome to visit Livall's website at www.livall.com or contact Victor Li by victor@livall.com or +86-755-25859855 (office phone)/+86-18601104918 (mobile phone).





SINOX EUROPE A/S [HALL 25 · STAND 110-5]

Country:	Denmark
Contact:	Mr Jon Wright
Email:	jon.wright@sinox-europe.com
Tel: (HQ)	+45 98 15 33 66
Tel: (Export):	+44 14 42 90 51 67
Web:	www.sinox-europe.com

Sinox is Europe's Award-Winning new concept of Accessories for Smart TV, SmartPhone and Tablet Technology.

Sinox Certified Cables and exclusive design Aluminium TV Mounts combine cutting-edge features with the very best in Danish quality and style.

This IFA, Sinox Europe extends Sinox iMedia: a stunning new range of Apple-Certified Power, Connection and Protection accessories for iPhone, SmartPhones, iPad, Tablets and the Connected Home – all in space-efficient packaging.

Also new for 2015 - look out for the new Sinox Superspeed USB C Selection, and our Angled Jack, Optical, and Power Cables saving - space in tight areas.

New Distributors welcome!





#### JET SERVICES MARKETING GMBH & CO. KG [HALL 25 · STAND 110–6]

Country: Germany Contact: Mr Erik Wesser Email: info@jet-services.com Tel: +49 6172 6870 222 Web: www.jet-services.com

The Company JET Services Marketing GmbH & Co. KG is a fullservice-trade marketing-agency in the BtC and BtB area. JET offers a variety of services covering many different segments, such as promotions, marketing, sales-force and many more. JET provides support to its customers to increase sales throughout the daily retail business all over europe.

Erik Wesser, CEO: "During the last 20 years we have learned to turn little into a lot, and to please our customers by providing individual and flexible solutions."



#### SELECTRIC NACHRICHTEN-SYSTEME GMBH [HALL 25 · STAND 110-7]

Country: GermanyContact: Mr Oliver NiekampEmail:oliver.niekamp@selectric.deTel:+49 251 6183810Web:www.selectric.deDeal in:radio technology, mobile and accessoriesType:Distribution

For 35 years the family company SELECTRIC Nachrichten GmbH, Münster has been offering reliable, innovative and cost effective hardware and software solutions and services to the BOS, industrial, commercial and private customers.

In collaboration with the major network operators Telekom, Vodafone, Telefonica and yourfone, SELECTRIC as mobile radio distributor assist several hundred specialized trade partners throughout the country.

SELECTRIC offers a coordinated product portfolio with a large selection of current terminals a wide range of accessories, extensive marketing support, the entire commission accounting and hotline and other services.







#### OPTOMA DEUTSCHLAND GMBH [HALL 25 · STAND 110-8]

Country: Germany Contact: Mr Martijn Kamphuis Tel: +49 211 506667-0 Email: info@optoma.de Web: www.optoma.de

Optoma is a world leading designer and manufacturer of projection and sound products for business, education, professional audio/video and home entertainment.

Optoma's projection products combine superior image processing technologies with exceptional engineering and innovation to deliver stunning crystal clear images with ultimate reliability.

Optoma projectors use DLP® technology, pioneered by Texas Instruments. This uses millions of mirrors to produce high quality imagery which does not suffer colour degradation over time, as sometimes experienced in other projector technologies.

The Optoma NuForce sound range is designed for people that care about audio. They are built from premium quality components to deliver sleek design and exceptional sound.

The Optoma Group has continental headquarters in Europe, the USA and Asia; whilst Optoma Europe, based in London, covers Europe, Middle East and Africa (EMEA). Local services are delivered from regional offices in France, Germany, Norway, Spain and the Netherlands and sales representatives in the Czech Republic, Dubai, Italy, Poland, Russia, Romania and Saudi Arabia. www.optoma.com





#### NEXUS INDUSTRIES GMBH [HALL 25 · STAND 110-9]

Country:	Germany
Contact:	Mr Manfred Laubinger
Tel:	+49 40 890 668 78 0
Email:	eu_sales@nexusinds.com
Web:	www.nexusinds.com
	www.ross.uk/uk
	www.luceco.co/de
	www.masterplug-proxt.com/uk

Nexus Industries brands are market leaders in key electrical categories, offering a 'One Stop Shop' for Trade and Retail accessories. In Europe we focus with Ross on TV mounts and home entertainment accessories, with Luceco on LED lighting and with Masterplug on portable power equipment.

Our product management teams continually evolve product ranges aligned to market trends which we then manufacture in our own factory in China or with best in class partnerships in Far East.



## **S**Cobra

COBRA® GROUP EMEA [HALL 25 · STAND 110-10]

Country: United Kingdom Contact: Mr Christopher Evans Tel: +44 (0)1928 595364 Email: info@cobraelectronics.co.uk Web: cobra-electronics.eu

Cobra® Group EMEA is part of the global business Cobra® Electronics Corporation, a leading designer and marketer of mobile communications and navigational technology across the United States, Europe, Canada and throughout the world. With the creation of the world's first CB radio over 50 years ago, Cobra® Electronics Corporation continues to grow and develop innovative products for our key markets:- Professional Driver, Driving Enthusiast, Outdoor Recreationist and Recreational Boater.

Q



#### SHENZHEN XINGFEI TECHNOLOGY CO., LTD [HALL 25 · STAND 110–11]

Country: China Contact: Mr Song Hongwei Tel: +86 13510068974 Email: songhongwei@chinaallaccess.com Web: www.chinaallaccess.com

MOBILE PHONE ODM Smart phone, FDD-LTE, 4G, 7G, WCDMA, EVDO, MTK, QUALCOMM



#### **D-Link** Building Networks for People

#### D-LINK (DEUTSCHLAND) GMBH [HALL 25 · STAND 110-12]

Country: Germany Contact: Ms Julia Oelke Tel: +49 6196 7799 0 Email: julia.oelke@dlink.com Web: www.dlink.com/de

Founded in Taiwan in 1986, D-Link is worldwide offering its products and solutions for wireless, switching, video surveillance, 4G LTE / 3G UMTS and home automation.

In Germany the company is represented by D-Link (Deutschland) GmbH, located in Eschborn near Frankfurt/Main and is in charge for the business in Germany, Austria and Switzerland.





## iDiskk

#### SHENZHEN FORTAT SKYMARK TECHNOLOGY CO., LTD [HALL 25 · STAND 110–11A]

Country: China Contact: Mrs Jacky Tel: +86 15816893889 Email: 565759568@qq.com

1. Flash drive with USB3.0 and Lightning connector 2. Copy files between iOS devices, Mac/PC.





#### ONEBUTTON GMBH & CO.KG [HALL 25 · STAND 110-13]

Country: Germany Contact: Mr Thomas Müller (MD) Tel: +49 228 42 29 59 00 Mobile: +49 176 19 48 25 99 Email: thomas.mueller@1button.eu Web: www.onebutton.eu

OneButton was founded in 2007 as a project and distribution company for niche products and premium products in a sustainable market place. We offer our customers a wide range of services, as product segmentation, fair services, distribution field service, online marketing and fulfilment. With our own warehouse we take on for the complete settlement. Visit us at IFA hall 25 booth 13 and slide into the 3D virtual reality world full of emotions. We will show you our new products you can play games, watch videos and browse pictures in 3D in a 360° virtual environment.

We are looking forward to meeting you OneButton Team.



## 

#### DCI AG [HALL 25 · STAND 110-14]

Country: Germany Contact: Mr Sven Blaukat Email: sblaukat@dci.de Tel: + 49 8151 265630 Web: www.dcimedia.de

DCI is a pioneer in e-commerce with many years of hands-on experience and comprehensive industry know-how. DCI's innovative offerings include advanced solutions for online marketing, e-mail marketing, and content services for both advertisers and publishers.

Our unique, patented Infoboard (WAi®) technology has successfully set a standard for a totally new advertising format and platform.





#### S+M REHBERG GMBH [HALL 25 · STAND 110–15A]

Country: Germany Contact: Mr Matthias Rehberg Email: m.rehberg@sundm.net Tel: +49 40 5592008 Web: www.smrehberg.de

New Accessories for i-phone, Smart phone, GoPro and Drone.

The accessory specialist S + M Rehberg from Hamburg offers this year at the IFA an assortment of accessories for the i-phone, smart phone, GoPro and Drone. The product range consists of sets and single lens with macro lenses, Super wide-angle and telephoto focal lenses, carrying cases and protective stickers, with or without handles, as well as light stands and risers. All these products, including our selfieMAKER extend the possible use of the built-in camera in the smartphone and thus lead to better photos with your phone.





#### MAXCOM S.A. [HALL 25 · STAND 110-15]

Country: Poland Contact: Mr Krzysztof Noga, Mr Marcin Mielnik Tel: +48 32 327 70 89 Email: export@maxcom.pl Web: www.maxcom.pl

Maxcom SA is a modern, dynamically developing producer of mobile telephones, corded and cordless telephones, walkie-talkies and car navigations. High level of knowledge and experience gained in electronics and IT industry allow us to meet our clients' expectations. We make sure that our products are reliable, secure and easy to use.





#### MULTIBRACKETS EUROPE AB [HALL 25 · STAND 110-16]

Country: Sweden Contact: Mr Sebastian Riddarstjärna Email: sebastian@multibrackets.com Tel: +46 8 6150400 Web: www.multibracktes.com

#### Multibrackets™

#### Professional A/V mount solutions

Since our start in 2001 Multibrackets have always created simple and intuitive wall mounting solutions for digital signage display set ups as well as in-room installations. Today they have one of the most comprehensive product lines in EU and supply Audio Visual Equipment for every need. Their reputation for quality products and innovative ideas is well known. They welcome you to their booth for a "pit stop" presentation. Multibrackets™, Stockholm, Sweden 2015.



#### DEGAUSS LABS [HALL 25 · STAND 110-16]

Country: Sweden Contact: Mr Nicolas Persson Email: nicolas@degausslabs.com Tel: +46 8 6150400 Web: www.degausslabs.com

#### Degauss Labs™

#### We make Android Earphones

We make high performance earphones with 3-button microphones for all platforms Android®, iPhone®, or Windows Phone®. Visitors are welcome to our booth for a "pit stop" presentation. Degauss Labs<sup>™</sup> Stockholm, Sweden 2015.





#### YAMAZOKI GMBH [HALL 25 · STAND 110–17A]

Country: Germany Contact: Mr Oliver Görlich Tel: +49 851 205 49 111 0 Web: www.yamazoki.com

YAMAZOKi GmbH was founded in February 2014 in Passau, Bavaria, Germany, in order to develop, produce and distribute mobile audioproducts for in- and outdoor for design-lovers.

The first product MOKTAK, a stereo bluetooth speaker inspired from Buddhism has got a very unique designs and won the famous designawards reddot or IDEA.

## 17b

## hagenuk

HAGENUK [HALL 25 · STAND 110–17B]

Country: GermanyContact: Mr Bene NintemannEmail:bene.nintemann@hagenuk-licht.deTel:+49 5402 60754-55Web:www.hagenuk-licht.de

hagenuk Lichttechnologie AG has positioned itself as an innovator in technical lighting LED-market. The company sees itself as a German brand supplier of professional LED lighting. hagenuk is known as functional lighting brand supplier for industry, commerce and the public sector. hagenuk also operates as a service company for lighting planning and products in close cooperation with trading partners.

The companies mission: Best LED quality products with at a fair market price and professionell service in light planning and project support. hagenuk partner are electro installers, dealer and wholesaler.



## Microsoft

#### MICROSOFT DEUTSCHLAND GMBH [HALL 25 · STAND 110-18]

Country: Germany

Contact: Konrad-Zuse-Str. 1, 85716 Unterschleißheim, Germany Tel: +49 89 3176 0 Fax: +49 89 3176 1000 Email: kunden@microsoft.com Web: www.microsoft.com/de-de

Microsoft Deutschland GmbH was founded in 1983 and is a subsidiary of Microsoft Corporation/Redmond, U.S.A., the world's largest producer of standard software, services and solutions. In addition to the corporate headquarters in Unterschleissheim near Munich, Microsoft Deutschland GmbH operates six regional offices in Germany and employs more than 2,700 people.



#### CONSUMER IT / CHANNEL MEDIA GROUP LTD. [HALL 25 · STAND 110–19A]

Country: Malta	
Contact: Mr Bob Snyder	
Email: editorial@ConsumerIT.eu	
Tel: +356 2701 5566	
Web: www.consumerit.eu	
Deal in: Mobile Devices & Accessories, Consumer Electron	nics,
PC & PC Components	
Type: Industry News	

CONSUMER I.T. part of Channel Media Europe Ltd is an eNewsletter that targets an audience of European computer retailers (and the distributors who serve them) and particularly those who need international news on products & trends. The company also publishes **MobileChannels.eu**, **On CE, rAVE EUROPE, European Solution Provider, and iChannels.eu**.



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#### GLOBAL FAIRS TT-MESSE [HALL 25 · STAND 110-19]

Country:	Germany
Contact:	Mr Jan Nintemann
Email:	nintemann@tt-messe.eu
Tel:	+49 541 971260
Web:	www.tt-messe.de
Deal in:	B2B turnkey platforms ICT, telecom, mobile, Smart Building,
	consumer electronics
Type:	Tradeshow Organiser

The owner of the trade fair project agency Global Fairs TT-Messe, Jan Nintemann, has been active in the fields of telecommunications, mobile, information technologies, consumer electronics (CE) and digital imaging for more than 25 years now. He co-founded Nintemann Telecom, today NT plus, the telecommunications brand of ALSO Deutschland GmbH (www.ntplus.de).

Jan Nintemann has started the Reseller Park concept in 1997. Global Fairs also organises and operates the IPT marketplace, ICP@ CeBIT, Smart Building incl. LED Lighting marketplace.



## Targus

#### TARGUS [HALL 25 · STAND 110-20]

Country: Germany Contact: Mr Jens Brandes Tel: +49 151 167 64 196 Email: jbrandes@targus.com Web: www.targus.de

Erfahren Sie mehr über Produkte und Strategien, mit denen Sie Ihr Zubehör-Geschäft über die nächsten Jahre wesentlich steigern können. Wir präsentieren Ihnen unsere neue außergewöhnliche Auswahl an Zubehör, Taschen und Schutzhüllen für das AppleT iPadT, für weitere Media Tablets, Tablet PC und Notebook Hersteller, wie z.B. die patentierte 360 Grad Schutzhülle, VersaVuT, die eine vertikale und horizontale Nutzung des Endgerätes einfach möglich macht.

Targus Arbeitsplatzlösungen:

Erfahren Sie, wie Sie einen zukunftsorientierten und effizienten Arbeitsplatz für Sie und Ihre Mitarbeiter schaffen können.

Weitere Informationen über Targus Workspace Solutions erhalten Sie unter: http://de.workspace.targus.com/

Reduzieren der Gesamtbetriebskosten mit universellen Dockingstationen Geräteunabhängige Dockingstationen können dank Zukunftsfähigkeit, integrierter Stromversorgung und vielem mehr IT-Ausgaben reduzieren.





#### EASYSPAREN GMBH (EASYBUTION) [HALL 25 · STAND 110-21]

Country: Germany Contact: Mr Maximilian Schneider Tel: +49 8466 9041482 Email: kontakt@easysparen.net Web: easybution.de

Easysparen is aligned with the current market trends to offer our clients only the highest quality products. Outside the CE markets, we also supply sports and fashion retailers. Our ability to find new and creative ways to place products outside the normal channels has enabled us to build relationships worldwide.



#### GERAR TRADING BV MEMBER OF GERAR GROUP BV [HALL 25 · STAND 110–21A]

Country: The Netherlands Contact: Mr A. Gerar Email: info@gerartrading.com Tel: +31 10 245 03 06 Web: www.gerargroup.com

Established 15 years ago, Gerar Trading member of Gerar Group (GG) has grown into one of the most established consumer electronics trading companies in the Netherlands.

With a global cope, a strong reseller's network in the EMEA and without losing its touch with local retailers (and the B2C online market), GG has acquired the trading experience to understand what to offer to vendors, traditional dealers, resellers and retailers. GG is focused on delivering the very best prices in the consumer electronics market with a guaranteed quality and delivery date.





#### SISWOO [HALL 25 · STAND 110-23]

Email: info@siswoo.com Web: www.siswoo.com

Siswoo was established in 2014. Its products are smartphones which offer an excellent combination of modern technology and design for best customer experience.

<u>20</u>

21a

## OUREAMOONCOM

#### MOONCOM [HALL 25 · STAND 110-25]

Country: Latvia Contact: Ms Vineta Brutane Tel: +371 2632 2120 Email: vineta@mooncom.eu Web: www.oureamooncom.eu

MOONCOM is electronic distributor with main office located in LATVIA, Riga. Company was founded in 2007. We supply mobile phones, tablets and home electronics made by leading manufacturers, such as Samsung, Apple, Nokia, Sony, LG, HTC and many others.

Our sales team consists of professionals with high knowledge of the market and products what we are selling which enables us to identify the best sales channels and ensure an optimal distribution of the products. International business knowledge allows us to face challenging problems and find innovative solutions.



## **G&S VISION LTD**

#### G & S VISION LTD. [HALL 25 · STAND 110-27]

Country: Cyprus Contact: Ms Maria Ioannou Tel: 00357 99014695 Email: i.maria@zetech.net Web: www.zetech@net

We offer a huge range of products in mobiles, SSD, laptops, tablets, gaming consoles and gaming accessories as well. G&S VISION LTD is an IT distribution company based in Cyprus, dealing with countries all over the world. We believe in mutual support and long term cooperation with our customers and not only 'one – time' deals.





SIA POLIPHONE [HALL 25 · STAND 110-26]

Country: LV Contact: Mr Sam Pozniak, Mr Daniel Szupicki Email: sia.poliphone.lv@gmail.com Skype: sampozniak, danelshupitski





#### MAGNUS TRADING CORPORATION PTE LTD [HALL 25 · STAND 110–27A]

Country: Singapore Contact: Mr Irfan Nathani Tel: 0065-63385449 Email: commercial@magnustrading.com.sg Web: www.magnustrading.com.sg

Magnus Trading Corporation is one of the leading wholesalers and exporters of BRANDED Consumer Electronics and Photographic products and accessories. Established in 2007 and headquartered in Singapore, we have offices in Singapore and Dubai and have successful business relationships across Europe/CIS countries, Middle East, North America and Asia.

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#### MARK-2 INTERNATIONAL LIMITED [HALL 25 · STAND 110-28]

Country: Hong Kong Contact: Ms Heidi Chiu Tel: +852 27637333 Email: heidi@mark-2.com

We are a HK company with manufacturing base in China. We have over 20 years experiences in developing & manufacturing electronics products and recently we have been focusing on baby electronics products, GPS tracking, smart home, smartphone & tablets & all smartphone related gadgets & accessories, Bluetooth & app products. We welcome OEM & ODM projects.

## 28a



#### CATALYST [HALL 25 · STAND 110-28A]

Country: Hong Kong Contact: Ms June Lai Tel: +852 2501 0080 Email: june@catalystlifestyle.com Web: www.catalystcase.com

Catalyst makes the highest performance everyday waterproof cases and accessories for phones and tablets<sup>\*</sup>, <sup>\*</sup>including the new first-ever waterproof case for Apple Watch that meets IP68 waterproof standards and MIL SPEC standards for drop protection, new fully waterproof and military-grade case for iPad Air designed for both every day and extreme use, and a new versatile and robust Multi-Sport Mount accessory that works in tandem with Catalyst Case to mount iPhone<sup>®</sup> to a variety of 17 mm – 32 mm bars, tripods and GoPro<sup>®</sup> accessories.

## **BE PART OF IT!** EXHIBIT IN THE RESELLER PARK AT IFA BERLIN 2016

Become an exhibitor in the RESELLER PARK at the world's largest Consumer Electronics fair — the IFA in Berlin. Within our B2B(2C) channel platform, you are guaranteed to have a higher rate of contact with Mobile, CE, Smart Building and Consumer IT buyers from all the various countries and from all types of channel companies. You can participate with a turnkey stand, a customized stand, or your own build. No matter which way you choose, our full service offers allow you to concentrate on your sales. RESELLER PARK is the most convenient way to reach international buyers at IFA.

Find out how we can make your IFA more successful... talk to the official RESELLER PARK organizer:

**Jan Nintemann** Phone +49 541 97126-0 Mobile +49 160 213 4660 www.tt-messe.de Reseller Park HALL 25 BOOTH 110





#### SHOWSTOPPERS MEETING AREA [HALL 25 · STAND 110–29]

#### ARRAYENT, INC. [HALL 25 · STAND 110-29]

Country: UK, Germany and USA Contact: Mr Bob Dahlberg Tel: +1 (650) 260-4520 Email: info@arrayent.com Web: www.arrayent.com

Arrayent, Inc.'s IoT platform enables the world's most trusted brands to deliver affordable connected products that make life safer, easier and better. Named a 2014 Cool Internet of Things Vendor by Gartner, Arrayent has helped a number of trusted product brand owners including OSRAM GmbH, Salus Ltd and Chamberlain GmbH.

**CHIPOLO** 

CHIPOLO [HALL 25 · STAND 110-29]

Country: Slovenia Contact: Mr Tadej Jevsevar, VP of Marketing +386 (0)8 205 8252 Email: sales@chipolo.net or tadej@chipolo.net Web: www.chipolo.net

Chipolo keeps you close to the things that matter. The Chipolo, which was crowd funded via Kickstarter, is based in Slovenia and ships world-wide.

The Chipolo's first product, also called Chipolo, is a slim, wearable Bluetooth tracker and companion app that helps people find misplaced and lost items. The Chipolo is a mass market internet of things device, providing community members with a platform to choose the items that matter to them most – keys, luggage, valuables, cars, you name it – and giving those things a voice by connecting them to the internet. Chipolo's mission is to connect everything, and as their slogan says, Nothing is Lost, the company already has a global community of members in over 150 countries helping make that happen. For more information, please visit www.chipolo.net

## Honeywell

HONEYWELL [HALL 25 · STAND 110-29]

Country: US Contact: Mr Tammy Benker Swanson Tel: (763) 954-4917 Email: tammy.benkerswanson@honeywell.com Web: www.honeywell.com

Honeywell (www.honeywell.com) is a Fortune 100 diversified technology and manufacturing leader, serving customers worldwide with aerospace products and services; control technologies for buildings, homes, and industry; turbochargers; and performance materials. For more news and information on Honeywell, please visit www.honeywellnow.com.



#### MHL, LLC [HALL 25 · STAND 110-29]

Country: USA Contact: Kristin Uchiyama Tel: + 1 408 218 5034 Email: kristin@mhltech.org Web: www.mhltech.org

MHL enables consumers to connect a variety of mobile and CE products to TVs and monitors. With an ecosystem of more than 750 million products, the combinations are endless! MHL delivers up to 8K 120fps for tomorrow's home theater products and 4K 60fps and beyond for mobile devices. With our technology hearing is believing, so we support advanced audio formats such as Dolby Atmos®, Dolby TrueHD, DTS:X and DTS-HD. And to prove we're truly technology that's in "charge" we also provide 40W of power.



#### SHOWSTOPPERS [HALL 25 · STAND 110-29]

Country: USA Web: www.showstoppers.com





#### F&E TRADING [HALL 25 · STAND 110-30]

Country: USA Contact: Alan Osherovitz / Marcos Hamui Tel: 732-357-1888 / 305-717-0036 Email: sales@fetrading.com Web: www.fetrading.com

F&E Trading is a leading figure in the electronics industry. We specialize in the distribution of consumer and professional electronics such as cameras, camcorders, mobile devices, headphones, binoculars and more. F&E Trading is part of a wide global network. Our reach in both the import and export of goods stretches to over 80 countries. With a loyal worldwide customer base, we are able to consistently guarantee that the products advertised are available and in stock at all times. With a 100,000 sq ft flagship warehouse based in Somerset, New Jersey, and a secondary distribution location conveniently located portside in Miami, Florida, both locations are essential in providing our customers with fast and efficient products and service.

In the ever expanding, fast paced electronics market, F&E Trading aspires to become the premier source for all your electronic merchandise. Let our years of knowledge and experience in the industry become your biggest ally in the world's most dynamic industry.



#### **UNITEX** Surf-Pad<sup>™</sup>

#### UNIMEX MICRO ELECTRONICS VERTRIEBS GMBH [HALL 25 · STAND 110–30A]

Country:	Germany
Contact:	Mr Constantin Kernebeck & Mr Stephen Finta
Email:	kernebeck@unimex-micro.com
	finta @unimex-micro.com
Tel:	+49 611 95985-12, -13, -14
Web:	www.unimex-micro.com

UNIMEX Germany... is an experienced producer (founded 1985) of IT-Electronic Products featuring German Design Engineering and China Factory Expertise for 100% Top Quality Products. Certification: **CE FCC RoHS** 

Clients Content Pre-Installation... in China Factory or German Lab. Customers include Vodafone, ORANGE Telecom, Groupon etc. UNIMEX Keyboard Cases match perfectly all UNIMEX / Android Products.

**Digital Health Products**: Fitness Band (Big Digit & waterproof), SMART Watch (Heart Pulse), SMART Phone with NFC are introduced at UNIMEX Booth.







MAGIC CLOUDS GMBH [HALL 25 · STAND 110-31]

Country: Germany



#### DONGGUAN KOLLSUN ELECTRONICS TECHNOLOGY CO., LTD [HALL 25 · STAND 110–31A]

Country: China Contact: Mr Daniel Tsao Tel: +86 13809647485 Email: sales81@kollsun.com Web: www.kollsun.com

Portable Projecting camera, Battery for model airplane, Headphones, Multifunctional Portable Charger.



#### PLATINET Support of the second secon

#### PLATINET S.A. [HALL 25 · STAND 110-33]

Country: International / Poland Contact: Grzegorz Wacławski Tel: +48508009501 Email: greg@platinet.eu Web: www.platinet.eu

Platinet SA is an international and fast growing company in the fields of consumer electronics, storage media, wireless technologies, mobile devices and computer accessories. For over a decade we've established the most efficient business standards that allows us to operate worldwide and manage over 3 000 products portfolio from our quarters in Europe, USA and China with customers from over 67 countries worldwide.





OXBOARD B.V. [HALL 25 · STAND 110-32]

Country: The Netherlands Email: info@oxboard.nl Web: www.oxboard.nl

#### A new personal transporter. Fun, easy and electric!

The revolutionary OXBOARD is simple to use, extremely manoeuvrable and gets you there fast. Plus it's 100% electric! Discover for yourself the fun and convenience of this personal transporter.

OXBOARD comes from Eindhoven in The Netherlands, at the heart of a region world-famous for its trailblazing designs and innovations. The network of skilled entrepreneurs and technologists in the area was perfect to create OXBOARD. Designed in The Netherlands and CE approved.



## bonorda

#### SHENZHEN BONDIA TECHNOLOGY CO., LTD. [HALL 25 · STAND 110-34]

Country: China Contact: Ms Kitty.Zhang Tel: +86-755-89946366/ +86 13543336654 Email: kitty.zhang@ibondia.com Web: www.bonorda.com

Bonorda is under Shenzhen Bondia Technology Co.,Ltd. Bonorda is a professional phone accessories brand, targeting at mid-high end market. The product lines cover MFI external storage for iDevices, MFI lightning cable, power bank, tempered glass protector and car charger. Bonorda already has presence in UK, Finland, Australia, Thailand, Taiwan thanks to high quality and creative product. However, we are continuing to look for the distributors all over the World.





#### ITSKINS EUROPE [HALL 25 · STAND 110-35]

Country: Denmark Contact: Mr Jon Wright Email: distribution@itskins.com Tel: (HQ): +45 98 15 33 66 Tel: (Export): +44 14 42 90 51 67 Web: www.itskins.com

ITSKINS is Europe's Revolutionary new Mobile Accessory Solution – pushing the boundaries in SmartPhone Case Design and Retailing. Engineered by ITSKINS own Creative Team, ITSKINS Unique Cases are fast becoming the choice of the largest Retailers and Operators in over 35 countries.

- Exclusive On-Trend Case Designs for SmartPhones/Tablets
- Unique combinations of materials: Alu, Carbon, Polymer, Crystal and Leather
- Drop-Safe-certified Urban Protection cases and Fashionista Protection ranges for Good, Better, Best Retailing
- From the iPhone 6S, Samsung S6/S6Plus to the new Note 5, and Nexus launch – Be Unique, whatever your phone
- Cutting Edge Merchandising Concept More Cases in Less Space
- Hot New Packaging Setting the trends in accessory retailing

ITSKINS welcomes New Distributors this IFA.





## IntosElectronic

#### INTOS ELECTRONIC AG [HALL 25 · STAND 110-36]

Country: Germany Contact: Mr Alexander Gabel Email: gabel@intos.de Tel: +49 641 9726-248 Web: www.intos.de ; www.inline-info.de

Intos Electronic corporation, based in German Gießen, produces and distributes IT accessories, core products being cables and adaptors.

Customers include IT retailers, system vendors and technical industry. The company's trademark brand InLine was launched in 2003 and comprises about 4.000 products. InLine connects is the brand slogan – connections and mobile the focus. The complete product range covers over 6.000 different items with a guaranteed availability of 95 %. CEO Wolfgang Isenberg founded Intos Electronic in 1991 and currently employs 80 members of staff. Six sales offices in Germany as well as one Italian office provide for increasing distribution.

IT traders find more information on www.intos.de, consumers go to www.inline-info.de for product details. For further questions Intos Electronic offers individual live support via chat.





#### IT2U GMBH [HALL 25 · STAND 110-36B]

Country: Germany Contact: Mr Stefan Oberschelp (Head of Marketing) Tel: +49 511 646885-16 Email: stefan.oberschelp@it2u.de Web: www.it2u.de

IT2U GmbH is a privately owned, independent distribution company, established in 2000 and located in Leipzig, Hannover, Osnabruck and Dogern.

Our portfolio consists of well-known brands from the areas of mobile communication, consumer electronics, home appliances and lifestyle products. We focus mainly on selling through alternative and innovative distribution channels.



#### PLUSUS [HALL 25 · STAND 110–36C]

Country: Australia Contact: Mr Arash Shakibaee Tel: +49 160 9827 9023 / +61 403 380 001 Email: arash@plusus.co Web: plusus.co

Founded in 2013 by three Australian innovators, PlusUs breaks the rules to create market leading mobile accessories that make staying connected easier and more stylish.

Their first design delivered LifeLink - the world's thinnest USB cable, and LifeCard - the world's thinnest portable battery, both designed to be conveniently stored in wallet credit card slots.

PlusUs also created LifeStar – a USB cable re-imagined by fashion, handcrafted in stitched denims, vintage leathers and other materials.





#### VONINO CORPORATION GMBH [HALL 25 · STAND 110-36D]

Country: Germany Address: Mieleplatz 1 , D 90542 Eckental-Eschenau Contact: Mr Razvan Vasile (CEO) +49 16092654083 · razvan@vonino.eu Mr Ulrich Kossack (SALES DIRECTOR) +49 1774540000 · uk@vonino.de Mr Constantin Deleanu (DIRECTOR) +49 1774540000 · constantin@vonino.de Tel: +49 9126 2956333 Email: partners@vonino.us Web: www.vonino.de

VONINO Corporation is an American holding company, responsible for global marketing of digital products, co-headquartered in California (USA), Hong Kong (China), Nuremberg (Germany) and Bucharest (Romania). It has developed into one of the fastest growing OEM/ODM manufacturers, engaged in the production of Tablet PCs, Smartphones, Wearables, Gadgets and computer accessories.

Vonino products are available on all 5 continents and also distributed OEM to major retail markets internationally. Our customers are carriers like Orange, Vodafone, Telekom or Telenor to which we offer shelf ready turnkey products with customer brand.







#### S&T GROUP (HK) LIMITED [HALL 25 · STAND 110-36E]

 Country:
 China

 Contact:
 Ms Ma Yuan

 Tel:
 +86 755 66850898

 Email:
 2355514783@qq.com

 Web:
 www.ucomma.com

protector case, leather case, protector flim, cable and car charger



#### SIA "EU-TRADER" [HALL 25 · STAND 110-37]

Country: Latvia Contact: Mr Jan Rimvid, Mr Vladislavs Baranovskis Tel: +(371) 22334224, +(371) 22336644 Email: jan.rimvid@eu-trader.lv, vladislavs.baranovskis@eu-trader.lv Web: www.eu-trader.lv

The Company "EU-Trader" was founded in Latvia in order to provide goods on the rapidly growing north-eastern European market of smartphones, computer's components, game consoles and cameras. We are wholesale suppliers and in our range of products are offered such famous brands like Apple, Blackberry, Samsung, Sony, etc. The main features of our company are quality, efficiency and positiveminded employees.

EU-Trader cooperates with the largest logistics companies like TNT, DHL, FedEx, UPS, so we can provide the delivery of the product on the next day.





#### IPT.CC, IGT.CC, ICB.CC [HALL 25 · STAND 110-38A]

Country:	United Kingdom
Contact:	Mr Ed Elliot Square
Email:	ed@ipt.cc
Tel:	+44 1963 251 442
Mobile:	+44 7739 698 928, BBM: 7FEC9F4E, Skype: ipt.cc
Web:	www.ipt.cc, www.igt.cc, www.icb.cc
Deal in:	Mobiles & Accessories, Consumer Electronics,
	IT Components
Type:	Distribution & Trading B2B Marketplaces

Owner of IPT Marketplace & Partner of Global Fairs.

IPT.cc, IGT.cc & ICB.cc are the number 1 trading platforms for companies dealing in mobile phones, consumer electronics and IT components. Whether you are a large distributor or a trading company, we can increase your client base, improve your profitability, and enhance your efficiency and effectiveness. It helps you trade smarter, not harder!





#### INNOCORE VISION KFT. [HALL 25 · STAND 110-38]

Country: Hungary Contact: Mr Alex ALMASI Email: sales@innocore.hu Tel: +36 30 880 0000 Web: www.innocore.hu

InnoCore is an extremely reliable, stable and rapidly growing distributor and wholesaler of Consumer Electronics and IT Components.

We operate in all European countries and our customers are wholesalers, independent companies, retail chains, traders, online E shops, and more... We focus on TVs, Smartphones, Tablets, Consoles, Cameras and Household Appliances. Our IT Components (HDD, SSD and CPU) business is dynamically increasing. Our product line consists exclusively of brand new and top quality goods provided by top level manufacturers, such as Samsung, LG, Apple, Canon, GoPro, Seagate and Intel. Integrity is the name of the game when it comes to the way that we deal with our customers, suppliers and anyone else that comes into contact with our company. We always look for new ways to improve and advance in every area of the business and your suggestions and recommendations are always welcome. We will always go out of our way to serve our customers and to fulfill their requirements.







## 

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CELLULAR NETWORK COMMUNICATION GROUP LTD. [HALL 25 · STAND 110–39]

Country: UK Tel: +44 207 183 7939 Email: contact@cncg.com Web: www.cncg.com





#### YONIDA INTERNATIONAL TRADING CORP. [HALL 25 · STAND 110–39A]

Country: USA Tel: +1 516-303-7008 Web: www.yonidatrading.com

Yonida International Trading Corp. is an established importer/exporter recognized worldwide. We work intensly in the photo and electronic industry. We ship all ...



## HIFGL®BAL

HIF GLOBAL [HALL 25 · STAND 110-40]

Country: Austria Contact: Mr Simon Gale Email: simon@hifglobal.eu Tel: +43 1718 22 77 Web: www.hifglobal.eu

HIF Global is young, dynamic but experienced team of traders handling all kinds of electronics, specialized in TVs and small domestic appliances. Our central location enables us to be fast and efficient on deliveries all over the globe. HIF Global, we are simply made to trade.



#### GPSG LTD [HALL 25 · STAND 110-41]

Country: Turkey / UK Contact: Mr Ilker Baris OZHAN Tel: +90 532 240 1350 Email: ilker@gpsg.eu Web: www.gpsg.eu

GPSG Ltd. is established in 2006 in the UK, with sister companies in Romania and Turkey. GPSG has been active in import, export and distribution of TV, white appliances and small domestic appliances in EU, Turkey and Asia. Since 2008, GPSG has distribution contracts with major A brands in TV, MDA, SDA, cameras, consoles and IT products. With best A Brand contracts, fast logistics, young team and long market experience, GPSG has become one of the significant players in the market of consumer electronics in Europe.





#### PROKS SIA [HALL 25 · STAND 110-42]

Country: Latvia Contact: Mr Valerijs Matjuks Tel: +371 67 77 56 88 Email: export@proks.lv Web: www.proks.lv

PROKS SIA is distributor, importer and exporter of A-branded goods: TVs, mobile phones, tablets, photo, IT products and household appliances. Direct contracts with vendors as well as 20+ years of international purchasing experience allow us to be effective supplier to national retail chains and internet shops all over Europe.

## **`DGM**

#### DGM POLSKA SP Z.O.O. [HALL 25 · STAND 110-52]

Country: Poland Contact: Ms Vickie Tang Tel: +48 22 749 12 80 Email: vickie.tang@digimate.pl Web: www.digimate.com

Founded in 1997, DGM is a reputable European brand specializing in I.T. and Consumer Electronic products including SSD, WQHD Monitor, Smartphone and Tablet. Our business philosophy is giving consumers and business partner what & when they want it.

As one of the leader in the industry, our business philosophy is giving consumers and businesses what & when they want it. Never stop improving our world class service by putting our customers and their need in first priority.

Good technical support, excellent after sales service with competitive price and short delivery lead time are key factors for our success. You will find DGM is your trustable and reliable partner.

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#### IT-TRADER BV [HALL 25 · STAND 110-53]

Country: The Netherlands Contact: Mr Dmitrij Pliner Tel: +31 20 708 5593 Email: dmitrij@ittrader.nl

IT-Trader BV was founded in 2003 and has its Headquarter in Amsterdam/ The Netherlands.

Our core business is the national and international B2B distribution of A-Brand IT, GSM and consumer Electronic products. We permanently hold large stock on brands as Apple, Samsung, Sony, Seagate, Microsoft and Canon.

With our own warehouse and strong logistic partners in whole Europe we can provide safe and quick deliveries to our customers.



## HUBN OR The IT solution you needed

#### HUBNOR D.O.O. [HALL 25 · STAND 110-54]

Country: Slovenia Contact: 0038631625075 Tel: 0038631625075 Email: info@hubnor.si sales@hubnor.si Web: www.hubnor.com

Hubnor is a wholesale company of Consumer Electronic products and services which was founded in Slovenia in 2012. We are specialized in the import and export of high-demand technology products such as games, electronics, telecommunications and consumer products. Our primary sources are European distributors and wholesalers and we also work directly with manufacturers from all over the world.





#### RCS - RAMPAL CELLULAR STOCKMARKET [HALL 25 · STAND 110–55]

Country: Israel Contact: Sara Sopher Tel: +972.3.615.9999 Email: info@rcs.com Web: www.rcs.com

RCS is the leading international distributor of mobile phones, digital cameras & tablets and other consumer electronics. Creator of the online trading platform www.rcs.com.

With over 18 years of experience, 30 dedicated sales agents, 20 logistics specialists, operations in 128 countries and hundreds of profitable deals completed daily, RCS is uniquely poised to get your deal done.





#### IPT.CC, IGT.CC, ICB.CC [HALL 25 · STAND 110-57]

Country:	United Kingdom
Contact:	Mr Ed Elliot Square
Email:	ed@ipt.cc
Tel:	+44 1963 251 442
Mobile:	+44 7739 698 928, BBM: 7FEC9F4E, Skype: ipt.cc
Web:	www.ipt.cc, www.igt.cc, www.icb.cc
Deal in:	Mobiles & Accessories, Consumer Electronics,
	IT Components
Type:	Distribution & Trading B2B Marketplaces

Owner of IPT Marketplace & Partner of Global Fairs.

IPT.cc, IGT.cc & ICB.cc are the number 1 trading platforms for companies dealing in mobile phones, consumer electronics and IT components. Whether you are a large distributor or a trading company, we can increase your client base, improve your profitability, and enhance your efficiency and effectiveness. It helps you trade smarter, not harder!

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## **BLA**G-K

BLACK [HALL 25 · STAND 110-58]

Country:UK (our logistic center)Email:dot@black-mbl.comTel:441224928020Web:black-mbl.com (will launch it next week)

In Black MBL we create and distribute a wide range of unique consumer electronics accessories.

Always Before launching a product we test it in our local retail channels and only if we are totally convinced that the product has a unique added value, reasonable price & high quality – we sell it to our partners world-wide.

We have a design & logistic center in LA, marketing and logistic center in the UK , and logistic center located in Shenzhen, China.

All BLACK MBL products are backed with our one year limited warranty.



## suncom

#### SUNCOM LTD, SIA [HALL 25 · STAND 110-58]

Country: Latvia Contact: Ms Olga Telesh Tel: +371 20360473 Email: info@suncom.lv Web: suncom.lv

Suncom Ltd is a Latvia based distributor for IT, mobile and consumer electronics.

Currently located in Riga we have over 10 years experience in the Baltic states and the global market.

We work with a wide product portfolio including major brand mobiles, brand new consumer electronics and also components.

We are direct for LG Electronics and Huawei mobile phones and tablets. Our customer base includes Baltic States operators, local and international retailers, e-tailers, brokers. We do export sales for the global market, mainly EU, CIS countries, and other.

Suncom Ltd works with modern electronics products focusing on latest trends and premium quality. We can source Apple, Samsung, HP, Dell, Lenovo, Asus, Acer, Sony, Philips, Canon.





#### SG TRADING SPA [HALL 25 · STAND 110-59]

Country: Italy Contact: Mr Marcello RIcci Tel: +39080 5304300 Email: export@sg-trading.com Web: www.sgtradingitalia.com

Sg Trading a reliable partner since 2006 international wholesalers in mobile phone tablets, televisions. Three warehouses, a great foreign office 24/24 only brand new physical stock, for great offers everyday

## Q ROCKETDROP

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#### ROCKETDROP LLC [HALL 25 · STAND 110-60]

Country: USA Email: contact@rocketdrop.com Web: www.rocketdrop.com





POS MAIL · CAT-VERLAG BLÖMER GMBH [HALL 25 · STAND 110 · LOUNGE]

Country: Germany Contact: Ralf Gruna Email: r.gruna@cat-verlag.de Tel: +49 2102 202743 Web: www.cat-verlag.de

C.A.T.-Verlag is a leading German publishing house for trade publications in consumer electronics, photo and imaging and graphic arts.



## **MediaSeller**

#### MEDIASELLER MEISENBACH VERLAG GMBH [HALL 25 · STAND 110 · LOUNGE]

Country: Germany Contact: Mr Dominik Lippold Email: dominik.lippold@meisenbach.de Web: www.meisenbach.de

The concept behind MediaSeller is defined by the everyday sales environment of the consumer and home electronics trade. As a comprehensive, informative and professional magazine, MediaSeller sees itself as an important partner in stimulating business and sales. Be it sell-in or sell-out, MediaSeller is sales support in its most potent form – for trade and industry alike. MediaSeller: An indispensable tool pointing the way forward!



#### **DEALERS ONLY**

#### DEALERS ONLY / UP2MEDIA AG [HALL 25 · STAND 110 · LOUNGE]

Country: Germany Contact: Mr Peter Marbe Email: marbe@up2media.de Tel: +49 6321 8998-12 Web: www.dealers-only.de

DEALERS ONLY is the independent industry journal for resellers of information technology solutions (hardware components, monitors, printers, IT products, network technologies, consumer electronics, digital engineering and much more). DEALERS ONLY provides essential branch-specific expertise:

Permanent topical headings provide up-to-date information on sales promotion programs, trade news, training programs, market analysis, marketing, legal aspects, trade fairs, promotional events and of course on the latest innovations in the information technology sector, among other things. Our many years of industry publishing experience guarantee optimal transmission of information and a high level of response among resellers. DEALERS ONLY is published 27 times annually and is delivered to the specialized dealer for free.





CE-MARKT · B & B PUBLISHING GMBH [HALL 25 · STAND 110 · LOUNGE]

Country: Germany Contact: Mr Wolfram Bangert Email: verlag@ce-markt.de Tel: +49 8233 4117 Web: www.ce-markt.de

 $\mathsf{CE}\text{-}\mathsf{MARKT}$  is Germanys business publication for the whole field of Home & Mobile Electronics:

Consumer Electronics, Foto & Video, IT/Telecommunications, Domestic Appliances.

CE-MARKT is subject to the German circulation control Institution IVW. Printed: 20 500

Distributed circulation: 20 007

Subscribed circulation 9 713

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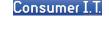




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## INDEX



DEAR CO-EXHIBITORS AND VISITORS, THANK YOU FOR PARTICIPATING AND NETWORKING DURING IFA 2015! SEE YOU ON OUR NEXT EVENT ...

#### **IF YOU ARE INTERESTED IN**

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#### Global Fairs TT-Messe · Jan Nintemann

Bohmter Straße 40 · 49074 Osnabrück · Germany Fon: +49 541 97126-0 · Mobile: +49 160 213 4660 Fax: +49 541 97126-66 Email: nintemann@tt-messe.de · www.tt-messe.de

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